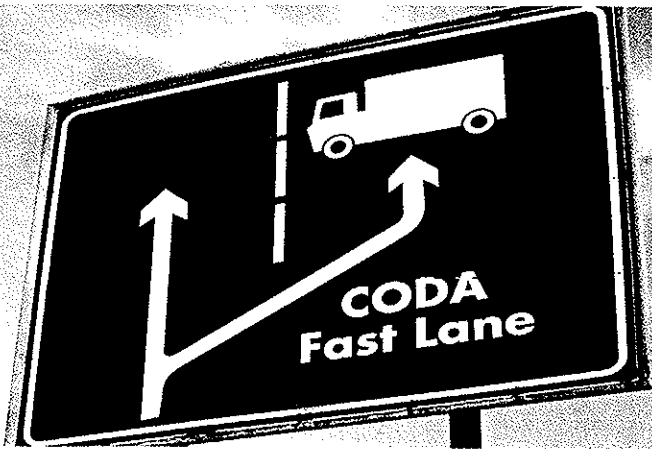


SEAFIELD LOGISTICS

COMPANY PROFILE

Seafield is a rapidly expanding third party supply chain specialist committed to providing excellence in logistics for its customers.

We're helping
Seafield Logistics
move its
business forwards



Trusted financials provides the key to driving performance improvements

The CODA solution has been one of the main catalysts in a company-wide initiative that is helping Seafield achieve huge performance improvements – from tracking vehicle performance to better supplier management. Now, with a reliable finance system at the heart of its operations, the company is perfectly placed to meet its five-year targets – not bad for a piece of software!

Join the thousands of customers around the world who are already benefiting from proven CODA solutions. To find out more, please visit our website: www.coda.com/uk, email us on: ukmarketing@coda.com or call +44 (0) 1423 509999.



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The need for increased storage capacity and improved facilities for staff and customers has led Seafield Logistics to implement an ambitious development programme at one of its operating centres. Work has just begun at the company's Aylesham site which will see warehouse space increase from 60,000 to 90,000 sq ft over the course of the project.

The re-development of the site will take place in two phases. Demolition of the existing facilities has just been completed [November 2006]. Phase I will comprise the building of a new 50,000 sq ft warehouse which will be operational by June 2007 with Phase II being the construction of a further 40,000 sq ft warehouse targeted for completion by November 2007. Seafield will be increasing its storage capacity from 5,500 pallets to approx-

imately 9,000 pallets. The old site comprised several storage facilities which had been adapted for warehousing. According to Seafield's Project Manager Craig Evans, "The new purpose built warehouse will mean products can all be stored under one roof therefore improving operational efficiencies and customer service." Evans also believes, "The new offices will provide staff with a much improved working environment and the facilities overall will give our customers the opportunity to use the site as a show piece when negotiating with their customers." Midlands-based Seafield is hoping that as its business grows in Aylesham it will be able to create more employment opportunities locally as well as improving career prospects for its existing staff – all of whom will be retained following the changes.

the burley group

The People Insurance People

the burley group

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MOVING FORWARD THROUGH INVESTMENT

Sharp Interpack, the UK's leading thermo-former of rigid plastic trays for food and non-food packaging applications has already signed up for 75 per cent of the new site. With close proximity to Dover Port, the busiest RORO (roll-on/roll-off) port in Britain, and the site's immediate location to Sharp Interpack, Aylesham is seen by Seafield Logistics Managing Director Mark Strong as being "Of key strategic importance to Seafield both in terms of transport and warehousing facilities. By adding a showcase site to our property portfolio it will provide a platform for our local and national marketing plans," says Mr Strong. Seafield Logistics' initial growth and development depended largely on the insight of a key group of investors. Seeing the potential they oversaw a series of acquisitions of independent transport and warehousing companies four decades later. The result

was Seafield Logistics, which grew to become one of the UK's major third party supply chain, logistics solution and contract packing specialists. In 2001, Orb Estates acquired Seafield Logistics' whole share capital, delisting the company from the stock exchange to trade it independently. In the latter part of that year, the company bought the Scunthorpe based bulk tanker, steel movement and industrial services specialist Thompson Martin Group. Today, Seafield Logistics is wholly owned by private venture capitalists Bridgehouse Capital and yields a turnover of £40m. The company's head office is in Worksop, Nottinghamshire with operating centres located throughout the UK with its four core business activities are logistics, warehousing, distribution and contract packing. The Seafield Logistics group of compa-

nies includes Seafield Logistics Ltd, Ken Thomas Logistics Ltd and Ken Thomas Ltd. The main activities of Seafield Logistics and its associated companies are; distribution (specialising in bulk powder, chemicals (non hazardous), FMCG, glass, packaging, retail and steel); dedicated distribution centre operation, contract packing and re-labelling. Seafield operate a fleet of over 150 vehicles and employ 200 drivers across 16 locations. The company manages over 1.3m sq ft of warehousing. On top of this the company is carrying out a substantial programme of development at several of its sites. In addition to the work at the Aylesham facilities work at Northwich is due to take place this year giving a new purpose built site. The company is also looking to make improvements and create additional warehousing



space at its Claylands Road, Worksop head office site.

For the future the main objective for Seafield is to become a £100m-turnover business with a national network of sites exhibiting excellent customer relationship skills and to be a well-respected employer offering good long term careers for individuals to grow with our business. In addition it is aiming to operate with the best data system to provide fast and accurate information for the management of both Seafield's business and its customers.

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